


**THE ULTIMATE GUARANTEE FOR A REAL
ESTATE AGENT WANTING TO GET (A LOT)
BETTER + ENJOY REAL ESTATE MORE!**

Steve Kodad



HOW CAN YOU
POSSIBLY OFFER
ME
A GUARANTEE?

Why I offer my unique guarantee...

- 1) This offer is a **WIN WIN** for us both
- 2) **I don't get paid unless YOU succeed!**
- 3) My system has been developed over 20 years, and it **WORKS!**
- 4) You'll **ENJOY** real estate more, and tell other agents about my program



WHY IS IT A WIN WIN?

After the initial fee of \$100, you pay me nothing unless you have a closing on a home we have worked on together!

A percentage of a closing is paid to me and not a monthly fee. You do well and I do also!

HOW IT WORKS FOR YOUR BENEFIT AND MINE!

- We agree to work on your business together for **5 months**. We can extend our time together if you find it is profitable for you!
- You are asked to pay an initial fee of **\$100** for us to begin
- We create a schedule that is convenient for you to **meet each week** with me. This will be for training and strategy.
- I teach you skills in the use of Feng Shui and in real estate, and we **formulate a marketing strategy for your listings** and work on them together
- You agree to a 10% payment **based on 2.5% commission** (NAR stats average) you earn on your **1st THREE closings of your listings** you have with my aid, and then 6% on the rest of the 5 months). If you don't have success, I don't get paid anything!
- If you would like me to help you with a home buyer, we will negotiate a fee.

As an example: you receive a 2.5% commission on the sale of a \$400,000 house. That comes out to \$10,000. 10% of that is \$1000 which is paid to me.

Once we get to the 4th sale, the percentage reduces to 6%. For the sale of a \$400,000 house, I would be due \$600. Your listings sell...I get a percentage.



OVER DELIVER

I give the “tools”, “cures”, and “techniques” I use to sell homes, but I will also give the following...

- **Marketing and advertising advice** that I use that works
- **Prospecting advice** I use to increase traffic and to grow your client base
- **I work hand-to-hand with you on your clients and your future ones**
- **At the end of the 5 months, you are awarded the certification of Feng Shui Staging Professional.**

This is worth hundreds of dollars (probably a lot more) for your future marketing!



FENG SHUI
STAGING PROFESSIONAL

THANK YOU!

MAY THE CHI BE WITH YOU

Steve Kodad

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