


**THE ULTIMATE GUARANTEE FOR A
REAL ESTATE AGENT WANTING
COACHING TO GET (A LOT) BETTER**

Steve Kodad



HOW CAN YOU
POSSIBLY OFFER
ME
A GUARANTEE?

Why I offer my unique guarantee...

- 1) This offer is a **WIN WIN** for us both
- 2) **I don't get paid unless YOU succeed**
- 3) My system has been developed and improved over 20 years, and it **WORKS!**
- 4) I believe you'll **ENJOY** real estate more, and tell other agents about me



WHY IS IT A WIN WIN?

After the initial fee of \$100, you don't pay me anything unless you have a closing!

A percentage of each closing is paid to me and not a monthly fee you have to worry about. You do well and I do also! This way, we both have to deliver.

HOW IT WORKS FOR YOUR BENEFIT AND MINE!

- We agree to work on your business for **6 months**. We can agree on an extension, if you find it is profitable!
- You are asked to pay an initial fee of **\$100**
- We begin by creating a schedule that is convenient for us to **meet each week**. This will be part training and part strategy.
- I teach you new skills in Feng Shui, but at the same time we **formulate a marketing strategy for each of your clients** and work on them together
- You agree to a 10% payment on your **1st THREE closings** you have, and then 5% on the rest (for 6 months). If you don't have success, I don't get paid. Your only definite out-of-pocket payment is the \$100.

As an example: you receive a 3% commission on the sale of a \$400,000 house. That comes out to \$12,000. 10% of that is \$1200 which is paid to me.

Once we get to the 4th sale, the percentage reduces to 5%. For the sale of a \$400,000 house, I would be due \$600. You don't have to worry paying me unless you succeed

An aerial photograph showing a vibrant yellow field on the left, a central row of lush green trees, and a green field on the right. The trees cast long shadows to the right. A road or path runs through the trees.

OVER DELIVER

I give the “tools” and “cures” I use to sell homes, but I will also give the following...

- **Marketing and advertising advice** that I use and that works
- **Prospecting advice** I use to increase traffic and to grow your network
- **I work hand-to-hand with you on all your clients** and your new ones
- At the end of the 6 months, you are awarded the certification of **Feng Shui Staging Professional**. This, by itself, is worth hundreds of dollars (probably a lot more) for your future marketing!

THANK YOU!

MAY THE CHI BE WITH YOU

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